

# Custom Tailored Research on Altria Group Inc

## Corporate Data

Source: Thomson Reuters

### Officers

Kathryn B.. McQuade, Independent Director  
William F.. Gifford, Independent Director  
Salvatore Mancuso, Independent Director  
Jody L.. Begley, Independent Director Charles N.. Whitaker, Independent Director

### Address

6601 W Broad St  
RICHMOND, VA 23230-1723  
Phone: (804) 274-2200  
Fax: undefined

## Company Description

Source: Thomson Reuters

Altria Group, Inc. is a holding company. The Company's segments include smokeable products, smokeless products and wine. The Company's subsidiaries include Philip Morris USA Inc. (PM USA), which is engaged in the manufacture and sale of cigarettes in the United States; John Middleton Co. (Middleton), which is engaged in the manufacture and sale of machine-made cigars and pipe tobacco, and UST LLC (UST), which, through its subsidiaries, including U.S. Smokeless Tobacco Company LLC (USSTC) and Ste. Michelle Wine Estates Ltd. (Ste. Michelle), is engaged in the manufacture and sale of smokeless tobacco products and wine. Its other operating companies include Nu Mark LLC (Nu Mark), a subsidiary that is engaged in the manufacture and sale of tobacco products, and Philip Morris Capital Corporation (PMCC), a subsidiary that maintains a portfolio of finance assets. Other subsidiaries include Altria Group Distribution Company and Altria Client Services LLC.

## Fundamentals

Source: Thomson Reuters

Previous Close Price (6/08/21)	<b>\$49.88</b>
Volume (6/08/21)	<b>2.4 M</b>
Average Daily Share Volume	<b>6.6 M</b>
Shares Outstanding	<b>1.9 B</b>
Market Cap	<b>\$92.3 B</b>
Trailing 12 Month EPS	<b>\$2.34</b>
P/E Ratio	<b>21.3</b>
Gross Margin	<b>52.23%</b>
Beta	<b>0.7</b>
Employees	<b>7,100</b>
Trailing 12 Month Revenue	<b>\$25.8 B</b>
Return on Equity	<b>92.07%</b>
Annual Dividend Rate	<b>3.44</b>

## Valuation Overview

Source: Thomson Reuters

Price/Earnings (P/E)	<b>21.3x</b>
P/E Industry Average	<b>15.9x</b>
Price/Sales	<b>3.6x</b>
Price/Sales Industry Average	<b>4.0x</b>
Price/Book	<b>31.7x</b>
Price/Book Industry Average	<b>14.5x</b>
Price/Cash Flow	<b>20.1x</b>
Price/Cash Flow Industry Average	<b>14.0x</b>
Gross Margin	<b>52.2%</b>
Gross Margin Industry Average	<b>63.5%</b>

## Valuation Ratios

Source: Thomson Reuters

Price/Earnings (P/E)	<b>21.3x</b>
P/E Industry Average	<b>15.9x</b>
Price/Sales	<b>3.6x</b>
Price/Sales Industry Average	<b>4.0x</b>
Price/Book	<b>31.7x</b>
Price/Book Industry Average	<b>14.5x</b>
Industry High <b>1</b> - <b>10</b> Low	Industry Average <b>↑</b>

## Profitability

Source: Thomson Reuters

Gross Margin	<b>52.2%</b>
Gross Margin Industry Average	<b>63.5%</b>
Operating Margin	<b>31.1%</b>
Operating Margin Industry Avg	<b>34.5%</b>
Profit Margin	<b>16.8%</b>
Profit Margin Industry Average	<b>22.8%</b>
Industry High <b>1</b> - <b>10</b> Low	Industry Average <b>↑</b>

## Effectiveness

Source: Thomson Reuters

Return On Equity (ROE)	<b>92.1%</b>
ROE Industry Average	<b>52.3%</b>
Return On Assets (ROA)	<b>8.6%</b>
ROA Industry Average	<b>13.6%</b>
Return On Investment (ROI)	<b>10.9%</b>
ROI Industry Average	<b>23.4%</b>
Industry High <b>1</b> - <b>10</b> Low	Industry Average <b>↑</b>

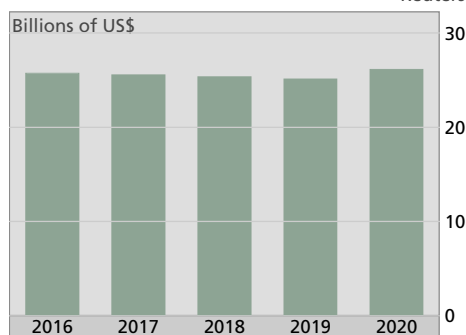
## Growth Rates

Source: Thomson Reuters

PEG Ratio	<b>4.9</b>
PEG Ratio Industry Average	<b>2.6</b>
TTM Revenue	<b>0.0%</b>
TTM Revenue Industry Average	<b>8.2%</b>
MRQ Earnings Per Share	<b>-8.3%</b>
MRQ EPS Industry Average	<b>-57.1%</b>
Industry High <b>1</b> - <b>10</b> Low	Industry Average <b>↑</b>

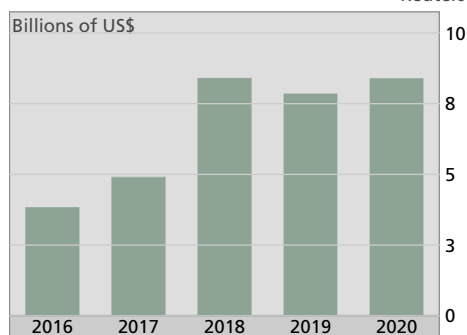
## Revenue Trend

Source: Thomson Reuters



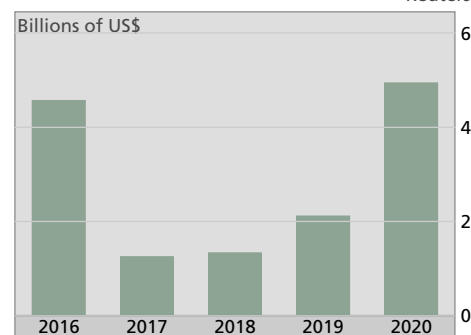
## Cash From Operations

Source: Thomson Reuters



## Cash & Short Term Inv.

Source: Thomson Reuters



# Custom Tailored Research on Altria Group Inc

## Performance within Industry

Source: Thomson Reuters

Company Statistics

Market Cap



Total Revenue TTM



Profit Margin



Performance

52-Week Change



Beta



Dividend Yield



Growth Rate

Earnings Growth 5yr



Sales Growth 5yr



PEG Ratio



Industry High 1 - 5 Low

The orange box in each of these graphs indicates the position MO holds in relation to the rest of its industry, with 1 being the group that is performing the best within the industry.

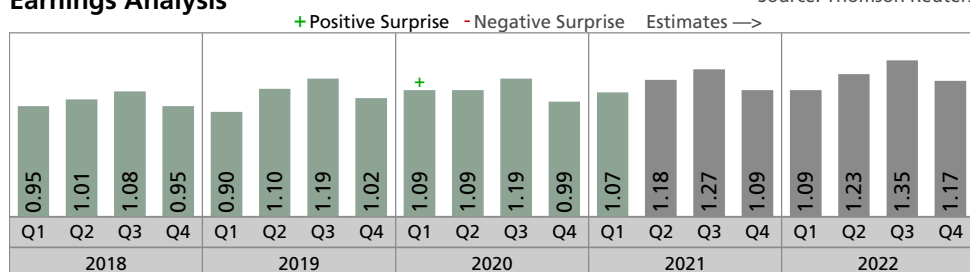
## Insider Trading

Source: Thomson Reuters

Over the last six months, 2,000 shares were bought in insider trading.

## Earnings Analysis

Source: Thomson Reuters



MO reported 1st quarter 2021 earnings of \$1.07, meeting the consensus estimate of the 14 analysts covering the company. The consensus guidance had not changed significantly during the year leading up to the announcement.

## Price Target History

Source: Thomson Reuters



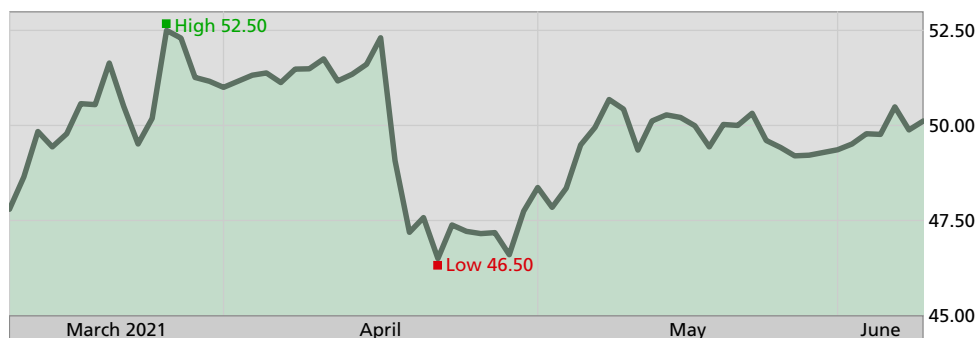
## 1 Year Price History

Source: Thomson Reuters



## 3 Month Price History

Source: Thomson Reuters



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